

# JORDAN M HAYES

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## RECENT PROFESSIONAL EXPERIENCE

11/1995 – present

**Managing Director & President** *Bitway, Inc.*, Berkeley CA

Co-founder of consulting and custom software firm (original name: Thinkbank, Inc.) which provides services across a wide range of domains including computational finance, industrial manufacturing, venture capital, and government. Principal architect and primary responsibility for outsourced product development practice. Performance of technical due-diligence for pre- and post-investment consultation for venture capital firms.

08/1999 – 08/2001

**Managing Director & Director of Technology** *W. R. Hambrecht & Co.*, San Francisco CA

Coincident with Thinkbank, served on the management committee of investment bank with principal responsibility for design and development of several innovative online securities auctions including OpenIPO™ for initial public offerings and OpenBook™ for high-grade corporate debt issuance.

12/1993 – 11/1995

**Principal** *Heuristicrats Research, Inc.*, Berkeley CA

Developed computational finance practice for consulting firm. Contributed to SBIR research efforts for NASA and NSF and led effort for ARPA-funded ComponentWare Consortium Technology Reinvestment Program.

05/1991 – 12/1993

**Senior Software Architect** *Moore Capital Management*, New York NY

Principal responsibility for design and development of automated trading system software for large global hedge fund.

05/1988 – 12/1990

**Senior Systems Programmer** *Morgan Stanley & Co.*, New York NY

Contributed to research and development efforts for automated equity securities trading platform at major international investment bank.

## PUBLICATIONS

09/2003

*United States Patent 6,629,082*

Auction system and method for pricing and allocation during capital formation (“OpenIPO”)

10/1997

*Old and New Ideas for Integrating Planning and Execution*

NASA/JPL Workshop on Planning and Scheduling for Space, Oxnard, CA, October 28-30, 1997

02/1996

*Continued Review of the Tax Systems Modernization of the Internal Revenue Service*

Computer Science and Telecommunications Board, National Research Council

National Academy Press, Washington DC

04/1994

*The Xt Intrinsic as a General Purpose Application Development Platform*

USENIX Applications Development Symposium, Toronto CANADA

## EDUCATION

1983 – 1987

University of California, Berkeley